

# Bachelor of Science in **International Marketing**



# Schiller International University

Learn-by-living in four different countries, obtain an accredited dual degree (US and European), and increase your global employability.



Four International Campuses



Dual Recognition (US and European)



Learning-by-living Methodology



Personalized Path



Global Employability Oriented

## WHY study this Bachelor's Degree in International Marketing?

In the Bachelor of Science in International Marketing students will learn the principles of Marketing in today's digital world within a global context as well as acquire Speaking and effective multicultural communication skills, multicultural writing skills, and critical thinking for judgement and decision-making in a fast-changing environment such as today's digital business world.

#### Marketing Job Outlook 2020 - 2030\*

+10%Expected Growth

348,7K Projected Employment

**Career Areas:** Professional, scientific, and technical services, Management of companies and enterprises, Finance and insurance, Manufacturing, Wholesale trade.

### WHAT am I going to learn?

# Graduates of this Bachelor's Degree in International Marketing will be able to:

- Critically analyze and apply marketing information management concepts, systems, and tools needed to obtain, evaluate, and disseminate information for use in making marketing decisions.
- Develop strategies for the efficient and effective communication, placement/distribution of products, concepts, goods and services that respond to international markets.
- Investigate emerging client needs and desires and make marketing recommendations regarding business decisions.
- Formulate a marketing plan that will meet the needs or goals of a business or organization.
- Evaluate the impact of changing global, political, economic, competitive, environmental, cultural, and social systems on marketing strategy development.
- Using best practices and international standards justify the need to be aware of and respectful to ethical issues and responsible citizenship as applied in the professional context of marketing activity.
- Integrate transferrable skills in oral and written communication, teamwork, guided learning and independent study.
- Foster scholarship and research in advancing international marketing.

### HOW am I going to learn?

Discover, design, and develop the professional profile that best suits your goals. Based on a solid academic structure aligned with the current reality we provide you with specific learning tools, methodologies, and immersive experiences to personalize your path.

- Solid academic basis connected with reality.
- Modulable Learning.
- Interactive Lessons.
- Learning by doing methodologies.
- Strong presence of Tech, Digital, and Sustainability.
- International immersions to explore and experience.
- Challenges with real organizations.
- Personalized Academic and Career Advising.

### With WHOM am I going to learn?

**Classmates:** A multicultural, diverse, and inclusive community with more than 130 nationalities.

**Faculty:** Referred professional that share updated knowledge and challenge students with real cases.

Academic and Career Advisors: Mentoring Services to support you from day one in reaching your goals.

**Alumni:** A network of more than 20,000 alumni around the world to be connected with.

#### The International Experience of Your Life.

Live a truly 100% international experience by studying your program in up to four different countries without losing any credits and without difficult transitions.\*

\*Campus transfers subject to local program availability and personal visa process.

	Accreditation US*	$\bigcirc$	<b>Pace</b> Full-time. One course per month
<u>S</u>	<b>Location</b> Tampa, Madrid, Paris, and Heidelberg	<b>16</b>	<b>Duration</b> 40 months. 4 years**
<u> </u>	<b>Starting Date</b> September, October, January, February, May, June		<b>Format</b> Residential (Campus) or Hyflex (Synchronous online)
	<b>Language</b> English		<b>Credits</b> 120 American Credits (equivalent to 240 ECTS)

# Curriculum\*

# Program Launch: September 2022

#### **REQUIRED GENERAL EDUCATION COURSES**

Course Code	Course Name	Credits	Course Code	Course Name	Credits
ACG 2001	Accounting I	3	ECO 2023	Principles of Macroeconomics	3
BA 261	Principles of Business Law	3	FR, GE, SP 101	Beginning Foreign Language 1	3
BA 374	Statistics	3	FR, GE, SP 102	Beginning Foreign Language 2	3
BA 399	Ethics in International Business Environments	3	MA 172	Applied Mathematics	3
EC 310	Intermediate Economic Theory	3	MAR 2011	Principles of Marketing	3
ECO 2013	Principles of Microeconomics	3	PSY 1021	General Psychology	3

#### **REQUIRED CORE AND ELECTIVE COURSES**

Course Code	Course Name	Credits	Course Code	Course Name	Credits
BA 320	Digital Advertising	3	MAR 228	Product Marketing	3
BA 322	International Marketing	3	MAR 325	Marketing Strategy	3
BA 330	Applied E-commerce	3	MAR 328	Integrated Marketing Communication	3
BA 341	Business Finance	3	MAR 329	Relational, Direct and Interactive Marketing	3
BA 358	Services Management	3	MAR 342	Big Data for Marketing Analysis	3
BA 384	Behavioral Aspects	3	MAR 350	Sales Management	3
BA 410	Production and Operations Management	3	MAR 351	Price and Cost Management	3
BA 415	Marketing Technology	3	MAR 352	Distribution and Retail	3
BA 435	Entrepreneurship	3	MAR 425	Social Media Marketing	3
BA 439	International Business Policy	3	MAR 428	Business and Marketing Plan	3
BA 472	Cross Cultural Negotiation	3	MAR 470	Brand Management	3
DIG 335	Sales & E-commerce	3	MAR 490	Corporate Internships	3
MAR 221	Marketing Research I	3	MAR 491	Capstone I-A	3
MAR 222	Marketing Research II	3	MAR 492	Capstone I-B	3
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**Total Credits Required: 120** 





# **Contact us**

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